

Acquisition Brief — quantique.io



Domain name / Asset offered: quantique.io (*single asset; no other extensions included*)

Purpose: acquisition of a **strategic banner** to run a **quantum hub** (references, corporate programs, education, software platforms), aligning **Executive, R&D, IT, Partnerships**.

Contacts

Email • contact@quantique.io

Website • <https://www.quantique.io>

LinkedIn • <https://www.linkedin.com/company/quantiqueio>

This document — who it's for, why

Decision-grade brief for **CEO / COO / CFO / CTO / Compliance & Partnerships** (industry, finance, health, energy, public sector).

Thesis: **owning the category language** creates operational and reputational edge.

QUANTIQUE.IO is a neutral, memorable banner to centralise **watch, use cases, resources, ecosystem** around quantum technologies.

1) One-page decision

What it is. A **strategic asset** (.io) to **structure & signal** a quantum program: public portal, references, resources, ecosystem voice.

What it changes. A **single entry point** → executive credibility, clear roadmaps, shorter **time-to-trust** with clients/partners/institutions.

What you can deploy today.

- **“Quantum — Readiness & Rollout.”** Opportunity mapping (simulation, optimisation, security), POC prioritisation, 12–18-month roadmap.

- **Resource center.** Educational dossiers (hardware/software), evaluation frameworks, business-case templates.

- **Ecosystem voice.** Vendor landscape, sector use cases, events calendar.

Why it's defensible. Exact French term + .io for tech/C-suite readability; **semantic lock** as the ecosystem adopts your wording.

2) Context & milestones

24–36-month window: maturing **quantum/hybrid software**, rising need for **internal capability building**, consolidation of **industry–academia partnerships**; increasing pressure on **post-quantum security** and **business demonstrators**.

Implication. Need for a neutral banner to orchestrate **watch, POCs, sourcing, evaluation, executive communication**.

3) Three concrete deployments (orders of magnitude)

A. Enterprise (group program). POC portfolio (optimisation/logistics, chemistry/simulation, risk/finance). Impact: **–6 to –10%** project time; **€0.8–2.0M** coordination/communication savings over **12–18 months**.

B. Vendor / Integrator. Instant credibility (public reference), shorter cycles, **+€1–3M pipeline** (by ACV/segment).

C. Alliance / Institution (neutral hub). Shared references, common curriculum, **network effects**.

4) Strategic edge of the pack

Authority through **quantum** language. C-level clarity. **Defensive** (exact French term + .io), memorable. **Re-use** of content, kits, connectors and relationships on a single surface.

5) Market size & pressure

From 2025–2030: rising **CAPEX/OPEX** in quantum exploration (talent, POCs, partnerships, post-quantum security). Buyers need a **narrative standard** and a **visible hub**; **QUANTIQUE.IO** provides both.

6) CFO anchors (obligatory)

6.1 Alternative cost — awareness & adoption. Without an exact-match: 6–12-month campaign, internal brand architecture, change management. **Order: €0.4–1.5M / 12–18 months.**

6.2 Cost of delay. Slip one budgeting cycle = missed talent, unfunded POCs, delayed partnerships. **Order: €0.8–2.0M / 12–18 months** (mid/large).

6.3 Reusable synergies. Under a **single banner**, each euro (content, kits, connectors, relationships) is **re-used** → shorter time-to-trust, faster cycles, lower unit costs.

7) Investment logic (no public pricing)

SEO & memorability (exact FR term). **Strategic premium** (language control + 2025–2028 window). **Budget lens:** rather than spreading **€0.4–1.5M** across campaigns/change, a **single asset** accelerates mobilisation and lowers trust-acquisition cost.

8) Related assets / bundle option (≤2)

- **postquantique.fr — post-quantum migration** (FR anchor for security/cryptography). *(add-on, not included)*
 - **quantacure.ai — discovery/optimisation in health & chemistry** (quantum-AI R&D angle). *(add-on, not included)*
- (Choose one add-on max. No other names cited.)*
-

9) Clean acquisition process (Legal/Finance)

Scope of sale: quantique.io only.

Escrowed transaction, fast technical transfer, invoice. Options: **cash / staggered 40-30-30 / bundle**. NDA and asset audit available.

Legal notice: descriptive name, **no affiliation**.

10) Contacts

Email • contact@quantique.io

Website • <https://www.quantique.io>

LinkedIn • <https://www.linkedin.com/company/quantiqueio>